

Thumbnail description of business activities and customer market

The roughly 455 employees of Hansen Group develop and produce explosion-proof electrical systems for the mining industry - particularly for underground coal mines - and in doing so also provide engineering, service and repair services.

Although coal mining - which one must imagine today to be a highly automated industrial process - has been on the decline in Western Europe for the last 50 years due to geologically disadvantaged reserves, it is continuously expanding in other regions in the world. Coal is one of the cheapest and major sources of energy with long-term reserves (before crude oil and natural gas), and is indispensable for making steel. Particularly in the last several years - due to the energy and steel demand of China and other threshold countries - there has been a strongly growing demand for coal. Considering the high prices for crude oil, the markets do not expect demand to flatten out in the medium term.

The danger of methane outbursts is omnipresent in underground coal mines. Methane is highly explosive and is ignited by fire and flying sparks. Since most mining equipment such as excavators, conveyors, pumps, fans etc. are electrically powered, explosion protection is necessary. Hansen Group makes use of its specific mining related experience, as well as Germany's quality and technology image to manufacture high-quality products in low-wage countries, and to market them under the Hansen brand.

Hansen Sicherheitstechnik AG („Hansen AG“) is the holding company of Hansen Group. We currently have manufacturing companies in Germany, Poland, the Czech Republic and South Africa.

Chart of Hansen Sicherheitstechnik AG (since first date of listing)

Hansen Sicherheitstechnik AG's General Data

SIN:	HAST00
ISIN:	DE000HAST002
Trading segment:	Open market at the Frankfurt Stock Exchange
Number of shares:	2,500,000 bearer shares
Executive Board:	Tomasz Kowalczyk
Supervisory Board:	Krzysztof Jędrzejewski (Chairman) Iwona Pisarek (Deputy) Joanna Parzych (Member)
Designated Sponsor:	Close Brothers Seydler Bank AG
Investor Relations:	GFEI Aktiengesellschaft

Hansen Sicherheitstechnik AG's Major Investments

Elgor + Hansen sp.z o.o.	Chorzow, PL	70,00%
Elgor + Hansen + SBS sp.z o.o.	Chorzow, PL	44,80%
Ostroj-Hansen & Reinders spol. s r.o.	Opava, CZ	80,00%
Hansen & Reinders CS spol.s r.o.	Opava, CZ	80,00%
Hansen + Genwest (pty.) ltd.	Johannesburg, ZA	100,00%
OOO SIB-Hansen	L. Kusnetzky, RUS	80,10%
Hansen China Ltd.	Beijing, China	100,00%

Financials

EUR k	2006*	2007	2008
Revenues	38.531,40	38.503,10	54.481,90
EBITDA	8.704,90	7.850,90	13.091,70
EBIT**	8.037,10	6.891,70	11.956,20
Consolidated net income	3.689,10	5.732,10	8.913,90
Earnings per share	0,78	1,60	2,67
Total assets	36.380,60	40.459,10	51.219,90
Equity	23.663,80	27.035,60	31.897,90

* adjusted by H+R and Deukalion

** EBIT 2006/2007 before income/loss from discontinued operations

Risk disclaimer

Value trends in the past are no guarantee for future earnings. The value of Hansen Sicherheitstechnik AG's shares can vary and is not guaranteed.

Contact

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